

Davide Eleuterio

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Presentation

Currently, I am the manager of the *Bonus Edilizi Business Unit* at NetCity srl. I oversee an internal team of nine people consisting of project managers and technical-administrative employees, along with various external technicians and professionals scattered throughout the national territory. Our focus is on the turnkey implementation of energy efficiency interventions in residential buildings.

From 2012 to 2021, I held the role of Project Manager at SunCity srl, where I managed projects related to the implementation of renewable energy systems (photovoltaic and wind), cogeneration and energy efficiency in the industrial sector.

I have obtained the IPMA® *Level C certification - Certified Project Manager*. I am qualified to practice as an industrial engineer.

I am a motivated individual driven by goals. I approach my work with passion, dedication and a focus on nurturing relationships and the tasks at hand.

Education

Online Professional Program Comunicazione strategica e negoziazione POLIMI Graduate School of Management	June 2023
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Executive Master Project Management MIP Politecnico di Milano Business School	October 2018 - Vote 106/110
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Bachelor's Degree Mechanical Engineering Università degli Studi dell'Aquila	December 2015 - Vote 94/110
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Work experience

Manager Bonus Edilizi Business Unit - NetCity srl Pescara (PE) Key skills and responsibilities:	January 2021 - present
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- in-depth knowledge of regulations and procedures for accessing building incentives: 110% superbonus, ecobonus, renovation bonus, etc. and related tax and contractual obligations;
- ability to manage and coordinate the work team: supervision of architects, engineers, surveyors, consultants and other professionals;
- management of complex projects from acquisition phase to final reporting;

- commercial and sales skills: development and management of relationships with customers and business partners, presentation of commercial proposals and contracts, acquisition of new customers and retention of acquired ones;
- analysis, planning, and problem-solving skills: project evaluation, identification of solutions and management of critical issues;
- excellent communication and negotiation skills;
- definition and monitoring of KPIs to evaluate the effectiveness of initiatives and the achievement of business objectives.

Project Manager - SunCity srl Pescara (PE)

June 2012 – December 2021

Key skills and responsibilities:

- management of projects for the construction of photovoltaic systems on rooftops and ground installations, and energy efficiency interventions in the industrial sector;
- in-depth knowledge of regulations and procedures for the construction and connection of photovoltaic systems to the national electricity grid;
- supervision and coordination of all operational phases of the project (authorizations and permits, engineering, procurement, construction and commissioning);
- management and coordination of the project team;
- stakeholder management;
- coordination of suppliers and subcontractors;
- cost analysis and control;
- time planning;
- supervision and control of work processes, on-site inspections to ensure compliance with safety and quality standards;
- reporting on project progress and closure.

Skills

- techniques and methodologies of Project Management;
- planning and control;
- definition and analysis of KPIs;
- care and management of interpersonal relationships;
- strategic communication;
- negotiation;
- work organization and team management;
- process definition;
- Microsoft Office and Microsoft Project.

Languages

- native Italian speaker;
- intermediate level of English;
- basic level of Spanish.

Additional information

I am passionate about cooking and road running, which I do regularly. I enjoy reading, interacting with people and traveling. I love spending time with my family and the people I care about.

I authorize the processing of personal data in accordance with Legislative Decree 196/03 and the GDPR (EU Regulation 2016/679).